

Michael J. Szlinis

734-751-5017 • mszlinis@yahoo.com
38645 Northampton
Westland, MI 48186

Education

Environmental Studies

Schoolcraft College • August 2018 to Present

- Associate of Science
- Environmental Science Technician
- Current GPA: 4.0
- Expected graduation - May 2020

Bachelor of Science

Eastern Michigan University • August 2001 to May 2006

- Deans list 2003 & 2004

Residential Builder Salesperson License

State of Michigan • May 2017 to May 2020

Certificate in Performance and Leadership

LKQ Leadership University Training • August 2012

Employment History

Owner

Garden & Landscape Services • July 2018 to Present

- Yard Maintenance
- Planting - perennials & annuals
- Pruning
- Retaining wall construction
- Garden design & setup
- Rain collection

Part Owner

Wise Body Solutions • September 2018 to Present

- Marketing Assistance
- Editor
- Maintenance & Construction

Remodeling Consultant

Power Home Remodeling Group • March 2017 to June 2018

- Delivered interactive sales presentations to homeowners
- Consulted with and educated homeowners on best product for their home & budget
- Participated in team building activities
- Sold over \$500,000 in first year

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Sales Management; Inside Sales; Operations

LKQ Corporation • January 2007 to March 2017

- Customer Service Representative overseeing new national account - 2007
- Assistant manager - 2008-2009
- Sales Manager - 2010-2017
 - Overseeing national accounts & local
 - Responsible for sales staff of 30+
- Organized monthly sales meetings
- Set team goals as well as individual goals for staff
- Coached staff to recognize strengths and weaknesses
- Controlled and maintained 100 million dollar sales budget
 - 10% Y.O.Y growth
- Monitored, tracked and reported quality concern issues while coordinating efforts between sales, operations and accounting to ensure a smooth and productive customer experience
- Analyzed incoming vehicles to assess quality of profitable product
- Evaluated supply and demand versus current inventory levels

Organization Affiliations

Nativity of the Virgin Mary Greek Orthodox Church

- Religious Studies Educator - 2013-Present
- Elected Parish Council Member - 2013-2016
- Greek Orthodox Youth Association Advisor - 2014-2015

References

- Diane O'Connell: Professor of Geography @ Schoolcraft College - 734-462-7167 - doconnel@schoolcraft.edu
- Kyle Hillman: General Manager, Critical Mass Group - 856-296-7144
- Nick Travis: Plant Manager, LKQ Corporation - 810-560-8150
- Louis Poulos: Owner, Karl's Country Cabin; Parish Council Member, Nativity of the Virgin Mary - 734-306-7024